

# PROPANE FARM INCENTIVE PROGRAM GUIDELINES

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## Propane Farm Incentive Program Overview

The Propane Education & Research Council (PERC) is involved in the research, development, and demonstration of new propane equipment on the farm. Towards this end, PERC works with select agriculture producers through the Propane Farm Incentive Program to evaluate propane-powered equipment in the field.

The Propane Farm Incentive Program provides a financial incentive to qualifying and selected farmers who purchase specific equipment and agree to monitor its performance and share their experiences with their peers.

### Please note the following important information:

- **The Propane Farm Incentive Program is not a rebate program.**
- **The purchase of any propane-powered equipment does not guarantee eligibility for an incentive and not all applicants will qualify for an incentive.**
- **PERC may deny an application for an incentive for any reason, even if all eligibility requirements are met.**
- **PERC recommends that producers interested in participating apply to the program at [www.propane.com/farmincentive](http://www.propane.com/farmincentive) prior to making their equipment purchase. Note that equipment purchases must be made within 60 days of applying.**
- **For questions regarding the Propane Farm Incentive Program, please contact your equipment dealer, propane dealer, or contact PERC at 202-452-8975.**

## Eligible Equipment

New EPA and/or CARB certified propane-fueled irrigation engines, as well as specific models of generators and building heating units are eligible for the Propane Farm Incentive Program. Each farm or producer can qualify for a maximum of two (2) units of equipment per equipment category and a maximum of four (4) incentives total per year.

The specific models of equipment listed below are eligible for the program, although other models may also be eligible and will be considered by PERC on request.

**Propane-Fueled Irrigation Engines** – New, EPA- and/or CARB-certified irrigation engines used for irrigation purposes qualify for the Propane Farm Incentive Program. Other new, EPA- and/or CARB-certified engines that are not listed below may also be eligible. Contact PERC with questions.

Manufacturer	Engine	Incentive
EDI	1.6-liter Ford engine	\$640
EDI	2.3-liter Ford engine	\$920
PSI	3.0-liter GM engine	\$1,200
EDI	3.7-liter Ford engine	\$1,480
PSI	4.3-liter GM engine	\$1,720
SRC	4.3-liter SRC Engine	\$1,720
PSI	5.7-liter GM engine	\$2,280

Buck's	5.7-liter GM engine	\$2,280
SRC	5.7-liter SRC engine	\$2,280
KEM	5.7-liter GM engine	\$2,280
EDI	6.8-liter Ford engine	\$2,720
Don Hardy	7.4-liter GM engine	\$2,960
Don Hardy	8.0-liter GM engine	\$2,960
Origin	8.0-liter Origin engine	\$3,200
PSI	8.1-liter PSI engine	\$3,240
PSI	8.8-liter PSI engine	\$3,520
SRC	8.8-liter SRC engine	\$3,520
Origin	9.1-liter Origin engine	\$3,640
Origin	10.3-liter Origin engine	\$4,120
PSI	11.1-liter PSI engine	\$4,400
PSI	14.6-liter PSI engine	\$5,000
PSI	18.3-liter PSI engine	\$5,000
PSI	21.9-liter PSI engine	\$5,000
CCAT	Dual-fuel system	\$4,000

**Propane-Fueled Generators** – In some applications, propane-fueled generators are used to power a submersible electric pump for water pumping. PERC will consider incentive applications for the purchase and installation of the following propane-fueled generator used for water pumping.

Manufacturer	Model	Incentive
Generac	Ecogen	\$1,500

**Propane-Fueled Swine & Greenhouse Heaters** – The following swine and greenhouse heating systems are eligible for Propane Farm Incentive Program when installed as part of an entire system installation (new or replacement).

Manufacturer	Model	Incentive
L.B. White	Smart Sense Heater	\$2,000
L.B. White	Therma Grow Heater	\$2,000

### Program Eligibility Requirements

To qualify for the Propane Farm Incentive Program, agricultural producers must purchase eligible propane-fueled equipment within 60 days of applying and receiving approval for the program and meet the following criteria:

- Participants must represent a farm or agribusiness and be at least 18 years of age. Participants will be asked to provide an appropriate tax identification number unique to the farm receiving the incentive.
- Equipment must be used on a U.S. farm as defined by the U.S. Department of Agriculture, in direct support of agricultural production or;
- If not on a farm, equipment must be used in support of an agribusiness dedicated to the primary processing of any agricultural, horticultural or animal commodity.
- Participant must be a propane customer in good standing with his or her fuel supplier. PERC will contact the propane supplier(s) to verify the applicant's account is not considered past due.

## Limitations

The Propane Farm Incentive Program is not a rebate program. The Propane Farm Incentive Program is a research initiative conducted by PERC. To ensure the most relevant and useful data is obtained through the program, PERC may deny a Propane Farm Incentive Program application even if all eligibility requirements are met. Important criteria will be taken into consideration when selecting the best possible candidates for the program such as the applicant's ability to record and supply data, the proximity to another Propane Farm Incentive Program applicant, total acreage and types of crops produced, and the amount of gallons of propane used by the applicant, and the total number of equipment already in the program.

## Agricultural Producer Commitment

Data collection is required of Propane Farm Incentive Program participants. As such, program participants are required to agree to the following conditions:

- Commit to make every effort to use the equipment for at least one year.
- Provide access to the farm for photos of the equipment (if requested).
- Submit updates electronically on the performance of the equipment.
- Track data regarding product performance such as fuel consumption, hours of operation, cost savings, and other information, and make available to PERC and its representatives.

## Application Process

1. Propane Farm Incentive Program applications may be submitted online at [www.propane.com/farmincentive](http://www.propane.com/farmincentive). Online submissions are preferred, but PERC will accept applications via e-mail. PERC recommends that applicants apply for the program and receive approval of their application prior to purchasing equipment, as approval is not guaranteed; however, applications may be submitted for consideration for equipment that has been previously purchased.
2. Once submitted, the application is subject to a review by PERC. A PERC representative will contact the applicant to notify them of the decision.
3. Upon approval, PERC will send the applicant the FIP registration materials. The applicant is required to complete and return three documents for enrollment in the program – a contract, a federal W-9 form, and a copy of the receipt of purchase for the equipment.
4. The applicant must submit the completed registration packet to PERC within 60 days. If 60 days pass without action, the applicant's position in the program and the financial incentive may no longer be guaranteed.
5. In addition, the applicant must complete a Propane Farm Incentive Program pre-season survey and submit their completed survey to PERC.
6. Once all required documentation is received, and the survey completed, the applicant will receive the initial two-thirds of their incentive for the equipment purchase.
7. The participant will be notified when they should evaluate the performance of the equipment. They will submit their results online or via email, typically after the end of one season of operation. When this data is received by PERC, and is deemed complete, PERC will provide the final one-third incentive payment.

8. PERC may also request additional help promoting the Propane Farm Incentive Program.
  - On-site equipment demonstrations.
  - Testimonials or interviews about the impact of the new propane-fueled equipment.
  - Pictures showing the propane-fueled equipment being used in the field.

### **Program Incentive Payments**

Approximately two-thirds of the incentive is paid directly to the agricultural producer once the requisite paperwork is processed, typically within 30 business days of PERC receiving the completed registration. The required paperwork includes proof of payment, a signed contract, completed W9 form, and a completed pre-season survey. The remaining one-third of the incentive is paid at the conclusion of the first year of data collection and reporting, after the participant submits a completed post-season survey.

### **More information**

Visit [www.propane.com/agriculture/programs-and-incentive/](http://www.propane.com/agriculture/programs-and-incentive/) for more information on the Propane Farm Incentive Program and details on how to apply.

### **About PERC**

Authorized by the Propane Education and Research Act of 1996, PERC is a nonprofit 501(c)(6) trade organization dedicated to promoting the safe, efficient use of propane as a preferred energy source. PERC was created “to enhance consumer and employee safety and training, to provide for research and development of clean and efficient propane utilization equipment, and to inform and educate the public about safety and other issues associated with the use of propane.”

Propane Education and Research Council  
1140 Connecticut Ave. NW, Suite 1075  
Washington, DC 20036  
Telephone: (202) 452-8975  
Fax: (202) 452-9054  
[info@propanecouncil.org](mailto:info@propanecouncil.org)  
[www.agpropane.com](http://www.agpropane.com)  
[ginna.moseley@propane.com](mailto:ginna.moseley@propane.com)